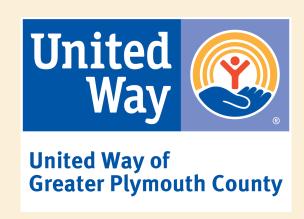


2020 ANNUAL REPORT Building a Legacy of Giving



LETTER FROM PRESIDENT & CHAIR

Dear Friends,

If we had a nickel for every time someone used the phrase "unprecedented times" our United Way of Greater Plymouth County would not have to do another day of fundraising to meet our communities' most urgent needs. Of course, that's not how it works. This phrase and all the other ways we use to refer to our new normal ("pandemic", "coronavirus", "COVID-19 crisis") all serve to remind us how fragile we all are, and that our most vulnerable families and individuals need us now more than ever to help them.

In recognition of the life threatening impacts of our current crisis as well as the ongoing needs of our community's families, friends and neighbors, the theme for this year's "Virtual" 98th Annual Meeting & Campaign Celebration and this year's Annual Report to the Community is "Building a Legacy of Giving". In the face of the medical, economic and social consequences of this unimaginable nightmare, our United Way, our Family Center & Community Connections of Brockton/Plymouth County realize more than any other time in our lives, we must rely on each other's kindness, generosity and compassion. Please continue to support your local United Way with your financial contributions and your expertise.

While we seek resources to meet our neighbors' most urgent needs, let us remember that WE ARE EACH OTHER'S MOST VALUABLE RESOURCE, so reach out to each other for help and reach out to each other to help. Please help our United Way of Greater Plymouth County "build a legacy of giving" to safeguard and improve the lives of those we care about. Thank you.

Respectfully,

John J. Doyle, Chair Board of Directors Dennis P. Carman, President & CEO

Pictured Below: Dennis Carman and John Doyle with Brian Gallagher, United Way Worldwide President, at United Way Town Hall 2020 Atlanta, GA





2019 - 20 COMMUNITY PARTNERSHIPS

Since its establishment in in 2014, United Way's **Warmer Winters** initiative has proudly distributed over **1,000** coats to children in need (initiative pictured above).



Since its start in 2007, our community has saved consumers **\$3,463,424** in prescription costs.



From July of 2019 through May of 2020, Mass 2-1-1 received **9,257** calls for help in greater Plymouth County.



VOLUNTEERSOUTHCOAST.ORG



Our volunteer opportunity platform, Volunteer SouthCoast has **7,086** users, **251** agencies registered and **269** opportunities.



Now in its fifth year, United Way's Creating Clean Communities initiative has given out over **3,807** litter bags to help with over **37** community clean-up projects.

COMMUNITY MEAL PACKING EVENT

Fighting Hunger the United Way, October 2019 United Way Partnership Packs **18,518** Meals For Our Local Neighbors

Sponsored by































MISSION, VISION, & SERVICE AREA

OUR MISSON: We unite people, ideas and resources to improve the lives of people in Greater Plymouth County.

OUR VISION: Our efforts are instrumental in making Greater Plymouth County a safe, healthy and well-educated community in which people's needs are met effectively, respectfully and compassionately.





OUR FAMILY CENTER AT COMMUNITY CONNECTIONS OF BROCKTON



From July of 2019 through May of 2020, **450** families were served by The Family Center and received **1,217** services.

The Family Center is located on 1367 Main Street in Brockton. We are open Monday through Friday and also offer hours on Saturdays.

Programs:

- Parent Classes, Nurturing Fathers and Parenting Journey
- Educational Support
- Support Groups for Grandparents and Fathers
- Women in Recovery
- Arts, Culture, Sports and Recreational Programs
- Life Skills and Training

Drug Endangered Children's Initiative: In our first year of this initiative, **30** families were referred to our Clinical Advocate for support.











DAY OF CARING























Caring.

143







LETTER FROM CAMPAIGN CHAIR

Dear United Way Community:

We are living in unprecedented times. Our normal lives have been upended by a Pandemic that has produced uncertainty, fear and sorrow. Yet, as evidenced during other difficult times in our history, people have proven resilient, determined and compassionate for their neighbors and communities. As Campaign Chair, I have been blessed to see so many individuals and their companies come forth to help those in need. United Way's team and its volunteers are undeterred in their focus to bring sustainable, lasting improvements in the lives of our neighbors and their families as my predecessor, Bill McCann eloquently stated.

Despite these past few months of upheaval, I am impressed and emboldened by the commitment of the United Way Board, its staff and a group of volunteers who continually put the campaign front and center. Their combined efforts helped us achieve remarkable results in the face of such uncertainty. I am so grateful for the work and contributions of our Chairman's Advisory Committee and our Alexis de Tocqueville Chair, Chris Oddleifson. This is an amazing group of community oriented leaders who are committed along with our campaign volunteers to raising vital support for so many organizations.

It has been my pleasure to serve as your 2019-2020 United Way Campaign Chair. We face continued uncertainty but I am confident that our United Way community is well positioned to continue the great work!

Sincerely,

Scott Sanborn

2019/20 Campaign Chair, United Way of Greater Plymouth County

Executive Vice President - Commercial Lending

HarborOne Bank



COVID-19 REGIONAL RESPONSE FUND

THANK YOU FOR YOUR SUPPORT!

As of May 26, 2020

COMPANIES

Rockland Trust Charitable Foundation 3M Company Bridgewater Savings Bank Commonwealth of Massachusetts United Ways Enterprise Holdings Foundation Rexa, Inc. Flexo Concepts Rotary Club of Plymouth Sharon & Crescent United Credit Union Essex County Community Foundation (D&P Gleason Charitable Fund) Imagine, Inc. In memory of Paul J. Sullivan Jr. Cushman Insurance Clandestine Kitchen, LLC Shaws Supermarkets	\$20,000 \$11,500 \$5,500 \$3,333 \$3,000 \$2,500 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$360 \$250
Shaws Supermarkets	\$250

INDIVIDUAL DONORS

Lois Alksninis
Heather Arrighi
Erica Augustine
Rhonda Campbell
David Cohen
John Costantino
Samuel Farrell
Sara Ferguson

Michael Foley Cynthia Gauthier Deborah Hanson Ellen Hertzmark Michael Jackman Jason Jay Joseph Kameese Marie Kelly Lily Krentzman
Daria Laboutina
Janet Long
Leo MacNeil
Michelle Melendy
Eileen & Al MorganSanders
Jason Noodell

Anthony O'Brien David Powers Elaine Reiser Richard Rowe Al Sanders Stephanie Santos Cheryl Showstack Lauren Webb

Individuals Total: \$9,575

GRAND TOTAL: \$61,018



PERSONAL PROTECTIVE EQUIPMENT & SANITATION SUPPLIES

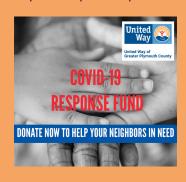


RECIPIENT AGENCIES

Arc of Plymouth and Upper Cape Cod Associates for Human Services **BAMSI** Beth Israel Deaconness Hospital-**Plymouth** Boys & Girls Club of Marshfield **Brockton Area Arc Brockton Day Nursery Brockton Salvation Army** Cape Verdean Women United **Cardinal Cushing Centers Catholic Charities South** Family & Community Resources Father Bill's & MainSpring **New England Village Old Colony YMCA** Plymouth Salvation Army **Quincy College** Road to Responsibility Signature Healthcare



BASIC NEEDS- FOOD, PERSONAL CARE ITEMS, HOUSING, SHELTER, UTLITIES



WORKPLACE CAMPAIGNS

Workplace Giving Levels

Platinum \$100,000+ HarborOne Bank Rockland Trust UPS

Gold \$50,000 - \$99,999

Enterprise Holdings
Jackson & Irene Golden 1989 Charitable Trust

Silver \$25,000 - \$49,999

National Grid

Signature Healthcare

Bronze \$10,000 - \$24,999

3M Company
Bank of America
Bridgewater Savings Bank
Canpro Investments
Eastern Bank
Eversource
Rexa, Inc.
Sharon & Crescent United Credit Union
Shaws Supermarkets
Stop & Shop Company
Target Corporation









WORKPLACE CAMPAIGNS CONT'D

2nd Shift Provisions and

Vending

AccuRounds

American Bookkeeping

Solutions

Ameriprise Financial

Anderson Corporation

Arbella Insurance Group

Arc of Plymouth and Upper Cape

Cod

AT&T

Athene USA

Atlantic Mechanical Contractors

Beth Israel Deaconess Hospital-

Plymouth

Blue Cross Blue Shield

Brockton Area Arc

Brockton Area Multi-Services

Brockton Day Nursery

Brockton Neighborhood Health

Center

Brockton Public Schools

Brockton Visiting Nurse

Association

Brown Brothers Harriman & Co.

Citizens Bank

City National Bank

City of Brockton

Clandestine Kitchen LLC

CNG

Comcast

Costco Wholesale Corporation

Cotuit Center for the Arts

Cushman Insurance

Delta Air Lines, Inc.

Demoulas Super Markets, Inc.

E.J. Prescott & Company

Eli Lilly and Company - Retirees

Entergy Nuclear Generation

Essex County Community

Foundation

Exelon

Facebook

Family and Community Resources Inc.

Father Bill's and Mainspring

FedEx Services

Flexo Concepts

FM Global

Frederick H. Bedford Jr. and

Margaret S. Bedford Charitable

Foundation

General Dynamics

Good Samaritan Medical Center

Hannaford Supermarkets

Hanover Insurance

Health Imperatives

Home Health and Child Care Services

IBM Corporation

IDEXX Laboratories

Instron

JP Morgan Chase & Co.

Liberty Mutual Inc

Lynch & Lynch

Macy and Company

NextEra Energy

North River Collaborative

Old Colony Planning Council

Old Colony YMCA

O'Reilly Auto Parts

Pacific Western Bank

Paychex

Peeler Associates

People's United Bank

Perdue Farms, Inc.

Polar Beverages

Quincy College

Raising A Reader

Raytheon Company

Road to Responsibility, Inc.

Rotary Club of Plymouth

Santander Bank

Sargento Foods, Inc.

Setex Inc.

South Shore Bank

South Shore Regional

Vocational Technical High

School

Spectra Energy Corp.

Stonehill College

Sullivan Tire

TACC

Target Stores

Tech Etch Inc.

The Covenant Church of Quincy

Town of Middleboro

Town of Plymouth

Travelers Insurance

United Health Group

United Way of Greater

Plymouth County

Victaulic Co. of America

Wal-Mart Stores, Inc.

WB Mason

Webster Bank

Wellington Management

Company, LLP

Wells Fargo

Companies listed as of May 26, 2020

LEADERSHIP GIVERS

Hexis de Tocqueville Society \$10,000+

Jim and Diane Blake Kim and Ellen Hollon Christopher and Nancy Oddleifson

Platinum \$5,000 - \$9,999

Brian Tedeschi

Gold \$2,500 - \$4,999

Dennis & Theresa Carman
Gary Friedmann
Barbara Howard
Andrea Kershaw
Bill & Peggy Matteson
Scott & Nancy Sanborn
Edward H. Seksay
2 Anonymous Donors

Silver \$1,000 - \$2,499

Sare Arnold Tom Banks Joseph F. & Mary A. Casey Mary Chetwynd **Christopher Collard** Maria Couture Barbara Cowgill John S. Davison Shirley Donahue John Doyle Joseph Durham Inez Friedman-Boyce & Ray Boyce Wendy Fryefield **Christopher Gibbons Bradley Goedken** Yriana Gonzalez Peguero

Robert Gustafson John D. Hancock Jr. Maria Harris Ninoa Helai **Kevin Jones** Ronald Keane Marie Kelly Mr. & Mrs. Daniel Landers Andrew Lynch Jason MacDonald Kelly Masefield Peg McCarthy Christine McGowan Eileen Miskell Mark Moreau James Murphy

Jessica Nasca Carla Nelson William & Kathryn O'Malley Kathryn Robson Peter Dello Russo Michael Sandoval MJ Silva Doug Smith Jeffrey & Amy Smith Smith Roberta M. Sousa Jane & Richard Sullivan Frank Tower Robert Walker Peggy Watts Patricia Williams 11 Anonymous Donors

LEADERSHIP GIVERS CONT'D

Bronze \$500 - \$999

Aric Ames Alexander Angel Palmina Arpino Lisa Barry Kathryn Bibinski Cheryl Bilodeau Beth Bredesen **Kevin Brower** Erik Brugnoli-Ensin Donna Brunelli Jonathan Bryan **Reginald Carter** Kim Cavanaugh Joseph Chinzi **Daniel Chipman Chris Cooper** Kayla Correia

Mark & Susan Daileader
Karen DelPrete
Ashley Depung
Marvin Deree
Stewart Dew
Francis Dillon
Jillian Doyle
Alvaro Duarte
Molly Dunbar
Eve Elliott
Arthur Fernandes
Thomas Fitzgibbon

Aguinaldo Fonseca

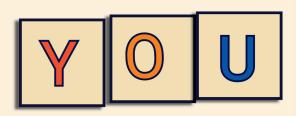
Nina Fortes

Norman Friedman Helen Garvey **Jack Gates** Cindy Gillis Noreen Gordon Karen Gorski Joseph Grispi James Hanlon Michael Hatch **Deb Hayes** Mike Hoea Constance Hundt **Quinton Hutton** Cathy Jean Joseph Kameese Kati Kelley **Daniel Kelley** Kashif Khan Matthew Kotapski Linda Lagarde Rooby Lambert Robert Landstein Julie A. Lane Mark Langone Jeffrey Lattin **Daniel Lavallee** Mary Lentz Ann Leurini Kerri-Anne Logan Rachel MacDonnell Todd Maddock

Jeff Martucci Vincent Marturano Carole & Tom Martyn Claudette Mathieu Allison Mayer Jacqueline Mayo Patricia McNearney Jessie McNulty Patricia McNutt Patricia Meaden Rosa Medeiros Charles Mohr John Moran Monique Morissette Robert Mulligan Susan Murphy Gerry Nadeau **Donald Napp** Heather Nelson Thomas Nowlan Daniel O'Brien John O'Connor Chase Orava Shelly Papadopoulos Alexa Patnaude **Bernard Patnett** Debra Perry Kathleen Pryor Marion Reed Shannon Reen David Reilly

Lisa Rheault Sliney Michele Rheaume Jack Riley Jodi Roberts Suzanne Rossi Lorenzo Samuel **Andrew Shelton** Tammy Silveira **Brian Smith** Susan Sousa **Brian Stephens Tracy Stiers** Dr. Susan Taylor **David Tidwell** The Tryder Family Mary Valachovic Sherri Vallie **Timothy Varitimos** Thomas Venables Larry Venezia Danielle M. Warren David Weng Steven West Heather Weydt Thomas Whalen Jennifer White **Gregory Wolfe** Lori & Matt Young Hui Z. Yu James & Rosemary Tuite 28 Anonymous Donors







LETTER FROM COMMUNITY IMPACT CHAIR

Each year, our United Way relies on significant financial contributions from companies, foundations, and individuals in our community to support the life saving work of our community partners. In addition to financial resources, our allocation process also relies on our community's "human" resources, our United Way volunteers.

This year we were fortunate to have forty-nine talented and insightful individuals volunteer for our twelve United Way Allocation Teams. The Allocations process is a demanding one requiring time and focus, but our volunteers responded to the task and found it rewarding. We had an incredible mix of returning and new panelists roll up their sleeves. We encourage others to join us in this significant effort, a living demonstration of the value and strength of the community.

Allocations are at the heart of the United Way mission. Volunteer teams critically review the written Requests for Proposals (including site visits for each initiative) and quantitatively score them based upon their perceived effectiveness and impact. Sixty initiatives were submitted this year with requests totaling \$1,217,236.

Panelists' scores are then passed along to the volunteer Community Impact Committee that has the formidable task of granting the allocable funds to as many agency initiatives as possible. The needs in our community are great, and as a result, the total dollars requested for all initiatives far exceeded the available funds.

Nonetheless, the disbursement process is handled as equitably as possible. Fifty-nine initiatives at thirty-two agencies were funded this year in our focus areas of health, education and financial stability.

Because we are still seeing a dramatic need for basic services, and because many of us have family members, friends and neighbors who are struggling, we ask that, if you are able, please continue to support our local United Way with your financial gifts and your equally valuable volunteer service.

Caralle Martyn

Carole Martyn Community Impact Chair VP, Training and Development HarborOne Bank





Alissa Alley **Jocelyn Anderson Thomas Banks John Burke Mike Burrell Mike Butler** Nick Colleran **Barbara Cowgill Allan Crockett Shirley Donahue** Janine Ducharme **Cathy Duggan Kim Elliott Sheila Farragher** Shawn Glidden **Keith Graveline Jay Hamel Patrick Hamilton**

Mary Harris Bill Holmes Jeremy Hunt Kati Kelley Julie Lane **John Lapsley Kate Linden** Laura Lombard Jeff Martucci **Carole Martyn** Jacqueline Mayo Jake Mazzola **Tania Medeiros** Jeff Mello **Andrew Miller Roger Monty Rick Noll** Peggy Page

Katie Paiva Mike Podaurski **Kris Resendes** Jack Riley **Craig Robbins** Kim Scharf Joanne Sheehan **Cheryl Showstack Lenell Silva Dottie Slack Roberta Sousa Taylor Stanley Dave Talty Kym Turpin Ralph Valente** Sherri Vallie **Katherine Walker Tony Whelan Jennifer White Darlene Woo**





2019 - 2020 FUNDED PARTNERS

50 Initiatives from 28 Partner Agencies

American Credit Counseling Service, Inc.

American Red Cross of the Cape, Islands and & Southeast MA Chapter

Associates for Human Services

BAMSI

Boys & Girls Club of Marshfield

Boys & Girls Club of Metro South

Brockton Area Arc

Brockton Day Nursery

Brockton Visiting Nurse Association, Inc.

Catholic Charities South

Cotuit Center for the Arts/Cape Cod
Collaborative Arts Network

Family & Community Resources

Father Bill's & MainSpring

Health Imperatives

High Point Treatment Center

Home/Health and Child Care Services Inc.

Massasoit Community College

Old Colony Y

Quincy College

Raising A Reader Massachusetts

Road to Responsibility

Salvation Army of Brockton

School on Wheels

South Coastal Counties Legal Services, Inc.

South Shore Conservatory

The Arc of Plymouth & Upper Cape

The Brockton Education Foundation, Inc.

The Well, A Center for Hope & Healing

BOARD OF DIRECTORS

John Doyle, Chair UPS

Heather Arrighi, Vice Chair Brockton Public Schools

Joseph Kameese Treasurer

American Bookkeeping Solutions

Attorney Andrew Lynch, Secretary
Lynch & Lynch

Joseph Cardinal

National Grid

Peter Dello Russo

Bridgewater Savings Bank

David Fisher

Signature Healthcare

Mary Fuhro

Good Samaritan Medical Center

Marie Kelly

Stonehill College

Mark Linde

Brockton Community Access

Carole Martyn

HarborOne Bank

Michael McCarthy

Eastern Bank

Margaret Page

Community Volunteer

Jim Smith

Rockland Trust

Dennis Carman, Ex-Officio Member United Way

Beth Chambers, Ex-Officio Member Catholic Charities

UWGPC Board in Action, November 2019





BOARD COMMITTEES



Audit/ Finance Committee

Joseph Kameese – Chair David Fisher Mark Moreau Kevin White

Chairman's Advisory Committee

Scott Sanborn – Chair Christopher Oddleifson – Tocqueville Chair Kim Hollon Bill McCann Peggy Page Jim Smith

Community Impact Committee

Carole Martyn – Chair Barbara Cowgill Mark Moreau Cheryl Showstack

Governance Committee

Peggy Page – Co-chair Joe Kameese – Co-chair Erich Briggs Fran Dillon William Matteson Bill McCann

Marketing Committee

Andrew Lynch – Chair Melissa Ellard David Kindy Amy Naples Bob Nolet Ralph Valente

Programs & Services Committee

Heather Arrighi – Chair Sean Beasley Janet Long Patrick Nevins Elaine Reiser Cheryl Showstack

OUR STAFF

Dennis Carman, President & CEO
Cindy Gillis, Director of Finance
Darby Perkins, HR & Finance Assistant
Kim Allen, Director of Community Relations & Marketing
Connie Hundt, Director of Resource Development
Laura Murphy, Donor Engagement Specialist

The Family Center

Melinda Kneeland, Director of Community Connections & The Family Center Maria Brennan, Program Manager Jen Cantwell, Drug Endangered Advocate Lauren Connors, Community Resource Specialist Makayla Glenn, Community Engagement Specialist Alison Lopes, School Liaison Claudia Cunha, Community Resource Specialist Kati Mapa, Clinical Advocate

> Cape Cod Neighborhood Support Coalition Beverly Costa-Ciavola, Director Sharon Dirac, Direct Care Associate





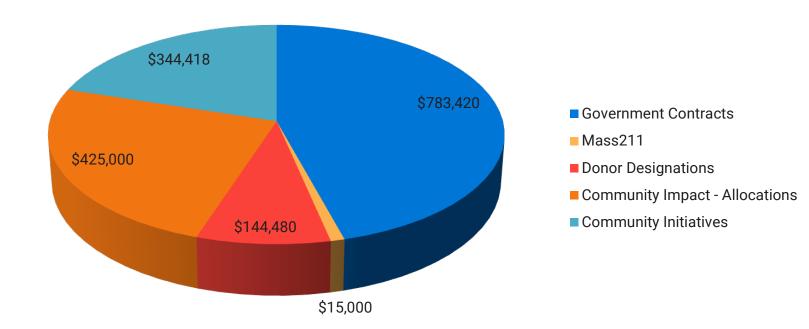








RESOURCES COMMITTED TO THE COMMUNITY FROM UNITED WAY CAMPAIGN & GOVERNMENT CONTRACTS





AUDITOR'S REPORT



Kevin P. Martin & Associates, P.C.

ASSURANCE | TAX | RISK MANAGEMENT | IT ADVISORY

Independent Auditors' Report

To the Board of Directors of United Way of Greater Plymouth County, Inc.

We have audited the accompanying financial statements of United Way of Greater Plymouth County, Inc. (a nonprofit organization), (the Agency), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for



10 Forbes Road, Braintree, Massachusetts 0218-

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Agency as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America

Emphasis of Matter

As discussed in Note 1(t) to the financial statements, the Agency has adopted ASU No. 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities. Our opinion is not modified with respect to that matter.

Report on Summarized Comparative Information

We have previously audited the Agency's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 24, 2018. The prior year summarized comparative information is not intended to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

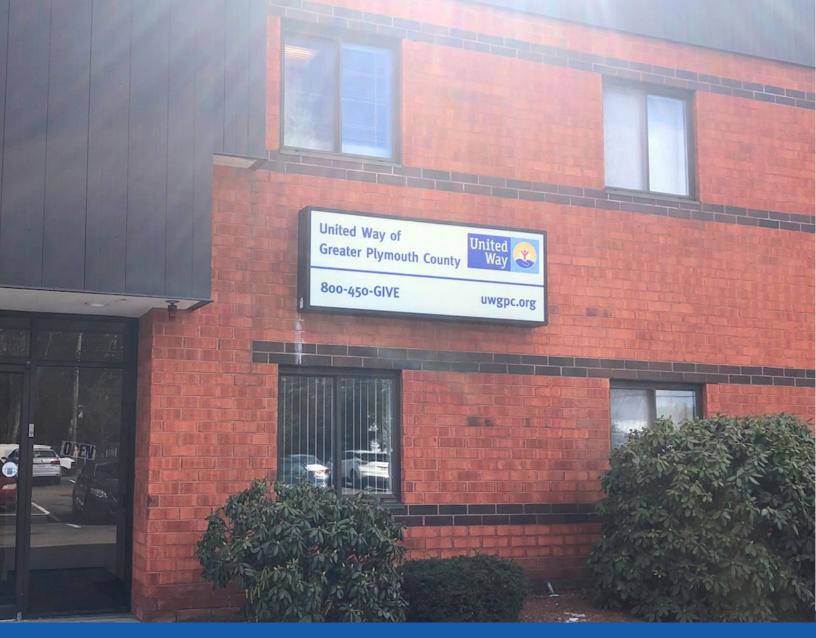
In accordance with Government Auditing Standards, we have also issued our report dated October 23, 2019, on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency's internal control over financial reporting and compliance.

Braintree, Massachusetts

Muin P. Maten & Chute P.C.

October 23, 2019





BUILDING A LEGACY OF GIVING



934 West Chestnut Street Brockton, MA 02301 Phone: 508.583.6306 Fax: 508.584.0240

134 Court Street, Suite 5 Plymouth, MA 02360 Phone: 508.747.6160

The Family Center 1367 Main Street Brockton, MA 02301 Phone: 508-857-0272

www.uwgpc.org





