2018 Annual Report

Setting A Bigger Table
Since its start in 2007, our community has saved $2,072,871 in prescription costs.

Now in its fourth year, United Way’s Creating Clean Communities initiative has given out over 3,725 garbage bags to help with over 35 community clean-up projects.

From July of 2017 through May of 2018, Mass 2-1-1 received 5,649 calls for help in greater Plymouth County.

Since its establishment in 2014, United Way’s Warmer Winters initiative has given out over 650 coats to children in need.

Since launching in 2013, Volunteer SouthCoast has 5,401 users, 208 agencies registered and 303 opportunities.
Dear Friends,

Since 1922, United Way of Greater Plymouth County has practiced “partnerships” over partisanship, has concentrated on “collaboration” rather than completion, and has focused on “finding solutions” rather than finding fault. With the support of hundreds of local businesses and thousands of individual donors, our United Way has raised significant resources dedicated to meeting the needs of our most vulnerable neighbors: families, children and individuals who need financial stability, education and health services. Our mission “to unite people, resources and ideas to improve lives in greater Plymouth County” cannot be realized without you!

We truly hope that this year’s theme for our 96th Annual Meeting & Campaign Celebration, “Setting a Bigger Table”, will convey to you, our friends and supporters, a couple of life changing and life saving messages. First, we know that there are far too many children, women and men in our communities who are “starving” for basic amenities such as decent and affordable housing, accessible and affordable health care, and education and training to secure livable wage employment. We need to “feed” them by bringing more resources to the table. Second, the way to make sure that our neighbors who are hungry have enough life sustaining “food” is to continue to invite a greater number of compassionate servers to the table from diverse backgrounds who possess a wealth of experience and knowledge. We need both financial resources and human capital to improve the lives of our most vulnerable neighbors.

For those who have been long term, dedicated supporters of United Way of Greater Plymouth County, THANK YOU!!! For those who have not yet joined the wonderful legacy of supporting our United Way to improve the lives of all of those who live and work in greater Plymouth County, please think seriously about doing so. We need all of you if we are going to be successful in making a difference in our communities of southeastern Massachusetts.

Thank you for all you have done, for all you are doing, and for all that you will do for our United Way of Greater Plymouth County and for our community!

Respectfully,

John J. Doyle, Chair
Board of Directors

Dennis P. Carman,
President & CEO
We unite people, ideas and resources to improve the lives of people in Greater Plymouth County.

Our efforts are instrumental in making Greater Plymouth County a safe, healthy and well-educated community in which people’s needs are met effectively, respectfully and compassionately.
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Beth Chambers, Ex-Officio Member
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Darby Perkins, HR & Finance Assistant
Kim Allen, Director of Community Relations & Marketing
Connie Hundt, Director of Resource Development
Joe Travers, Resource Development Associate
Community Connections

Melinda Kneeland, Executive Director

Family Center

Maria Brennan, Program Manager
Yanick Mathieu, Administrative Assistant
Alison Lopes, School Liaison
Claudia Cunha, Community Resource Specialist
Maryline Sakpo, Community Resource Specialist
Vivian Webster, Community Resource Specialist
Jensen Denoyes, Community Engagement Specialist

The Family Center is located on 1367 Main Street in Brockton, MA. It is open Monday through Friday and also offers hours on Saturdays.

From July of 2017 through May of 2018, 268 families were served by the Family Center with a total of 380 family members engaged in programs and services.
Audit/ Finance Committee
Kevin White – Chair
David Fisher
Joseph Kameese
Mark Moreau

Campaign Cabinet
John Doyle - Chair
John Lapsley
Andrew Kershaw
Christopher Oddleifson

Community Impact Committee
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Patrick Hamilton - Co-chair
Heather Arrighi
Carole Martyn
Mark Moreau
Cheryl Showstack

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Erich Briggs
Fran Dillon
William Matteson
Bill McCann

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Laurie Maker
Ralph Valente

Programs & Services Committee
Heather Arrighi - Chair
Sean Beasley
Janet Long
Patrick Nevins
Elaine Reiser
Cheryl Showstack
Dear Friends:

At one time or another each of us may be called upon to step outside our own personal or professional sphere of influence in order to put our skills, our knowledge and our experience to work for the greater good. Such was the case when I was asked to take on the role of Campaign Chair here at United Way of Greater Plymouth County. What a rewarding - and eye opening experience it has been.

For the past twelve months it has been my privilege to utilize whatever relevant skill sets I may have while serving as Campaign Chair at United Way of Greater Plymouth County - a truly outstanding organization that has committed itself to helping friends, neighbors and even loved ones for the past ninety-six years.

The lives of countless of thousands of individuals and families have been immensely improved during that time thanks to the tireless efforts of our local United Way and our extraordinary partner agencies. Of course, all the good we accomplish, and all the lives we work to enhance is the result of the overwhelming generosity of those local, regional and national businesses who open their doors to our United Way and allow us to run Employee Giving Campaigns, as well as compassionate individual donors from next door, from up the street, or from across town who support their neighbors in need with their own hard earned dollars.

As I step away from my role as Campaign Chair, I am inspired by what United Way of Greater Plymouth County, our supporters, and our partner agencies have accomplished by working together. At the same time I fully recognize that there will always be those who will struggle to overcome their own personal challenges. I remain encouraged, however, knowing there are kind hearted people who are willing to step outside their own personal sphere of influence to work for the greater good – through volunteering, through understanding, and through providing financial support to United Way. I am confident that will never change.

Respectfully,

John Doyle
Chair, United Way of Greater Plymouth County
Atlantic Division Manager, UPS
Workplace Giving Levels

**Platinum $100,000+**
- HarborOne Bank
- Enterprise Holdings
- Rockland Trust

**Gold $50,000 - $99,999**
- Golden, Jackson & Irene 1989 Charitable Trust
- Ocean Spray Cranberries Inc.
- UPS

**Silver $25,000 - $49,999**
- Entergy Nuclear Generation
- National Grid

**Bronze $10,000 - $24,999**
- Canpro Investments
- Comcast
- Crescent Credit Union
- Eastern Bank
- Eversource
- Signature Healthcare- Brockton Hospital
- Stop & Shop Company
- Target Corporation
- Travelers Insurance
- YMCA Old Colony
3M Company
Accu-Rounds Inc.
Accushnet Company
Allan and Judith Sherman Fund
American Airlines
American Credit Counseling Service
AmeriHealth Caritas
Ameriprise Financial
Anderson Corporation
Arbella Insurance Group
Arc of Greater Plymouth, Inc.
AT&T
Bank of America
Baynes Electric Supply Company
Beth Israel Deaconess Hospital-Plymouth
Bloomingdales
Blum Shapiro
Boys & Girls Club - Brockton
Boys & Girls Club - Plymouth
Bridgewater Savings Bank
Bridgewater State University
Brockton Area Arc
Brockton Area Multi-Services Inc.
Brockton Area Workforce Investment Board
Brockton Day Nursery
Brockton Neighborhood Health Center
Brockton Public Schools
Brockton Visiting Nurse Association
Campbell Soup Company
Champion City Transit
Management, Inc. (BAT)
Citizens Bank
City of Brockton
Clifton Larson Allen, Wealth Advisors
Columbia Gas of Massachusetts
COMECC/ Region 1- Action for Boston
Concord Foods Inc.
Control Point Technologies
Costco Wholesale Corporation
Cushman Insurance Dechert LLP
Delta Air Lines, Inc.
Demoulas Super Markets, Inc.
E.J. Prescott & Company
East Coast Truck & Trailer, Inc.
Exact Sciences Corporation
Exelon
Family and Community Resources Inc.
Father Bill’s and Mainspring
FedEx Services
FM Global
Fuller Craft Museum Inc.
General Dynamics
General Electric
Girl Scouts of Eastern Massachusetts
Give Back Foundation
Guardian Life Insurance Company of America
H & R Block
Hannaford Supermarkets
Hanover Insurance
Harland Clarke Holdings Corp.
Harvard Pilgrim Health Care, Inc
Health Imperatives
High Point Treatment Center, Inc.
Home Health and Child Care Services,
Housing Solutions for Southeastern MA
IBM Corporation
Instron
JC Penney Company, Inc.
Johnson & Johnson
Kellogg Company
KPMG LLP
Liberty Mutual Inc
Lindt & Sprungli, USA Inc
Lowe’s Corporate
Lynch & Lynch
Macy and Company
Mayflower Council, Inc.,
Metro South Chamber of Commerce
Monro Muffler Brake & Service
Nationwide Enterprise
NextEra Energy
Nordstrom
North River Collaborative
Ockers Company
Old Colony Planning Council
One Stop Painting & Renovating, Inc.
O’Reilly Auto Parts
Pacific Western Bank
Partners for Youth with Disabilities
Peoples United Bank
Plymouth Community Charitable Foundation
Principal Financial Group
Putnam Investments
Raytheon Company
Rotary Club of Plymouth
RTI International
Santander Bank
SignDesign
Sirius Computer
South Coastal Counties Legal Services
South Shore Bank
Spectra Energy Corp.
Stonehill College
Synchrony Financial
TACC
Target
TD Bank
The Motorists Insurance Group
The Toro Company
Thermo Fisher Scientific
TIAA-CREF
Tiny & Sons Glass
Town of Middleboro
Town of Plymouth
United Health Group
United Way of Greater Plymouth County
United Way Worldwide
US Bancorp
Verizon
Victaulic Co. of America
Wal-Mart Stores, Inc.
WB Mason
Wells Fargo
Xerox
The following donors are leadership givers who have donated to the LIVE UNITED Fund to support their local community.

**Toqueville Society $10,000+**
Kim and Ellen Hollon
Chris and Nancy Oddleifson

**Community Trustees $5,000 - $9,999**
James Blake
Brian Tedeschi

**Community Designers $2,500 - $4,999**
Dennis and Theresa Carman
Bill and Peggy Matteson
Edward H. Seksay
One Anonymous Donor

**Community Builders $1,000 - $2,499**
Sare Arnold
William Arnone
Tom Banks
Nichole Beauchesne
Michael Belanger
John Bennett
Heather Biney
Alan Brown
Timothy Cartland
Joseph F. and Mary A. Casey
Mary Chetwynd
Christopher Collard
Maria Couture
Barbara Cowgill
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Francis Dillon
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Maria Fasano
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Roberta M Sousa
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Frank Tower
Timothy Varitimos
Nik Vasilakos
Michele Wareham
Margaret Watts
Kevin White
Patricia Williams
10 Anonymous Donors
Community Investors $500 - $999

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Edward Alfieri  
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Emma Breau  
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Joseph Cardinal  
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Matthew Clifford  
Maria and Francis Colosi  
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April Connolly  
Amanda Cook  
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Allen Cordeiro  
Susan Cunningham  
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Mark and Susan Daileader  
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Christopher DeCaro  
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Elkin Dew  
Leo Donahue  
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Jillian Doyle  
David Drinkwater  
Alvaro Duarte Jr.  
Wayne Dunn  
Brian Egan  
Quiana Emmons  
Scott Ewing  
Joe and Paddy Favazza  
Laura Fontaine  
Jeffrey Forsberg  
Nina Fortes  
Tomecka Francis  
Pam and Mike Frey  
Jack Gates  
Cindy Gillis  
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Tara Haley  
James Hanlon  
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Marie Kelly  
Kashif Khan  
Jonah Ladas  
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Michael Sullivan  
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Marianne Trevisani  
The Tryder Family  
Mary Valachovic  
Sherri Vallie  
Pat Vaz  
Larry Venezia  
John Ventura  
Arthur Viana  
Lisa Walsh  
Todd Waxman  
Steven West  
Heather Weydt  
Thomas Whalen  
Jennifer White  
Alan Wojtkonski  
Gregory Wolfe  
Wendi Zanellato  
33 Anonymous Donors
The following donors are leadership givers who designated their gifts through our United Way campaign to other 501(c)(3) nonprofit organizations.

Gerry Nadeau
Michael Sandoval
Arthur Viana
LETTER FROM 
COMMUNITY IMPACT CO-CHAIRS

Though our United Way relies on significant financial contributions from companies and individuals in our community to support the life saving work of our community partners, our allocation process also relies on our community’s “human” resources, our United Way volunteers.

This year we were fortunate to have fifty-two talented and astute individuals volunteer for our twelve United Way Allocations Teams. The Allocations process is a demanding one requiring time and focus, but our volunteers, both veterans and new panelists, responded to the task and found it rewarding. We encourage others to join us in this significant effort, a living demonstration of the value and strength of the community.

Allocations are at the heart of the United Way mission. Volunteer teams critically review the written Requests for Proposals (including site visits for each initiative) and quantitatively score them based upon their perceived effectiveness. Sixty initiatives were submitted this year with requests totaling $1,238,736. Panelists’ scores are then passed along to the volunteer Community Impact Committee that has the formidable task of granting the allocable funds to as many agency initiatives as possible. To no surprise in this challenging economy, the total dollars requested for all initiatives far exceeds the available funds. Nonetheless, the disbursement process is handled as equitably as possible. Fifty-nine initiatives at thirty-three agencies were funded this year in our focus areas of health, education and financial stability.

Because we are still seeing a dramatic need for basic services, and because many of us have family members, friends and neighbors who are struggling, we ask that, if you are able, please continue to support our local United Way with your financial gifts and your equally valuable volunteer service.

As Co-Chairs, on behalf of the Board of Directors and all the people we serve in the greater Plymouth County area, we would like to extend a heartfelt thank you to our dedicated Allocation Panelists.

Barbara Cowgill Co-Chair

Patrick Hamilton Co-Chair
Alissa Alley  
Heather Arrighi  
Thomas Banks  
Mike Blondin  
Jane Callahan  
Nick Colleran  
Sandy Cormier  
Barbara Cowgill  
Erin Dempsey  
Janine Ducharme  
Cathy Duggan  
Shaun Eddy  
Kim Elliot  
Jeffrey Esposti  
Dan Gardiner  
Mary Harris  
Emily Hayes  
Mike Healy  
Andrea Holleran  
Bill Holmes  

Diana Jennings  
Kathy Johnson  
Kati Kelley  
David Kindy  
John Lapsley  
Jeff Martucci  
Carole Martyn  
Jacqueline Mayo  
Kelsey McCarthy  
Jamie McGarry  
Kristina McGill  
Tania Mederios  
Donna Moran  
Sara Morris  
Lourdes Nieves  
Peggy Page  
Emily Perkins  
Dan Picha  
Cindy Primo  
Kris Resendes  

Cathy Resler  
Joanne Sheehan  
Cheryl Showstack  
Lenell Silva  
Laurie Silva  
Dottie Slack  
Roberta Sousa  
Mariko Sugimori  
Daniel Suitor  
Jonathan Tetrault  
Marilyn Thomson  
Tracey Todesco  
Cyndy Tonucci  
Kym Turpin  
Ralph Valente  
Sherri Vallie  
Mary Waldron  
Jamal Weaver  
Jennifer White  
Darlene Woo
## UWGPC Partner Agencies

**55 Initiatives at 30 Partner Agencies**

<table>
<thead>
<tr>
<th>American Credit Counseling Service</th>
<th>Family and Community Resources</th>
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<tbody>
<tr>
<td>American Red Cross - Cape, Islands &amp; Southeast Chapter</td>
<td>Father Bill’s &amp; MainSpring</td>
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<tr>
<td>Associates for Human Services</td>
<td>Fuller Craft Museum</td>
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<tr>
<td>Brockton Area Multi Services</td>
<td>Girl Scouts of Eastern MA</td>
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<td>Boy Scouts of America, Mayflower Council</td>
<td>Health Imperatives</td>
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<tr>
<td>Boys &amp; Girls Club of Brockton</td>
<td>Home/Health &amp; Child Care Services</td>
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<td>Boys &amp; Girls Club of Marshfield</td>
<td>New Again</td>
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<tr>
<td>Boys &amp; Girls Club of Plymouth</td>
<td>Old Colony YMCA</td>
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<tr>
<td>Bridgewater State University</td>
<td>Raising A Reader</td>
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<td>Brockton Area Arc</td>
<td>Salvation Army, Brockton Corps</td>
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<tr>
<td>Brockton Area Opioid Abuse Prevention Collaborative</td>
<td>Salvation Army, Plymouth Corps</td>
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<tr>
<td>Brockton Day Nursery</td>
<td>South Coastal Counties Legal Services</td>
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<tr>
<td>Brockton Visiting Nurse Association</td>
<td>South Shore Resource &amp; Advocacy Center</td>
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<tr>
<td>Catholic Charities South</td>
<td>Camp Shriver at Stonehill College</td>
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<tr>
<td>E.A.S.T. Youth Center</td>
<td>The Bridge Center</td>
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</tbody>
</table>
RESOURCES COMMITTED TO THE COMMUNITY FROM UNITED WAY CAMPAIGN & GOVERNMENT CONTRACTS

- Community Connections & The Family Center (funded by MA Dept. of Children & Families)
- Mass211
- Donor Designations to Other Nonprofit Organizations
- Community Impact Funding for Education, Health, and Financial Stability
- Special Initiatives

- $24,572
- $743,105
- $123,352
- $450,000
- $26,186
United Way of Greater Plymouth County

MILLION DOLLAR CIRCLE

In appreciation of those individual companies and their employees who have surpassed $1,000,000.00 through their longstanding commitment to United Way of Greater Plymouth County!

HarborOne Bank
Ocean Spray
Rockland Trust
125 volunteers worked to better our community at our September 15th Day of Caring.
A complete audit of the United Way of Greater Plymouth County’s financial statements is conducted annually by an external CPA firm. This Financial Report, along with the organization’s IRS Form 990, are available upon request.

Independent Auditors’ Report

To the Board of Directors of
United Way of Greater Plymouth County, Inc.

We have audited the accompanying financial statements of United Way of Greater Plymouth County, Inc. (a nonprofit organization), (the Agency), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors’ Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Agency as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Agency's 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 17, 2016. The prior year summarized comparative information is not intended to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 23, 2017, on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency's internal control over financial reporting and compliance.

October 23, 2017
SETTING A BIGGER TABLE

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Brockton, MA 02301
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Fax: 508.584.0240

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Plymouth, MA 02360
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