2020 ANNUAL REPORT
Building a Legacy of Giving
Dear Friends,

If we had a nickel for every time someone used the phrase “unprecedented times” our United Way of Greater Plymouth County would not have to do another day of fundraising to meet our communities’ most urgent needs. Of course, that’s not how it works. This phrase and all the other ways we use to refer to our new normal (“pandemic”, “coronavirus”, “COVID-19 crisis”) all serve to remind us how fragile we all are, and that our most vulnerable families and individuals need us now more than ever to help them.

In recognition of the life threatening impacts of our current crisis as well as the ongoing needs of our community’s families, friends and neighbors, the theme for this year’s “Virtual” 98th Annual Meeting & Campaign Celebration and this year’s Annual Report to the Community is “Building a Legacy of Giving”. In the face of the medical, economic and social consequences of this unimaginable nightmare, our United Way, our Family Center & Community Connections of Brockton/Plymouth County realize more than any other time in our lives, we must rely on each other’s kindness, generosity and compassion. Please continue to support your local United Way with your financial contributions and your expertise.

While we seek resources to meet our neighbors’ most urgent needs, let us remember that WE ARE EACH OTHER’S MOST VALUABLE RESOURCE, so reach out to each other for help and reach out to each other to help. Please help our United Way of Greater Plymouth County “build a legacy of giving” to safeguard and improve the lives of those we care about. Thank you.

Respectfully,

[Signatures]

John J. Doyle, Chair
Board of Directors

Dennis P. Carman, President & CEO

Pictured Below: Dennis Carman and John Doyle with Brian Gallagher, United Way Worldwide President, at United Way Town Hall 2020 Atlanta, GA
Since its establishment in 2014, United Way’s Warmer Winters initiative has proudly distributed over 1,000 coats to children in need (initiative pictured above).

Since its start in 2007, our community has saved consumers $3,463,424 in prescription costs.

From July of 2019 through May of 2020, Mass 2-1-1 received 9,257 calls for help in greater Plymouth County.

Our volunteer opportunity platform, Volunteer SouthCoast has 7,086 users, 251 agencies registered and 269 opportunities.

Now in its fifth year, United Way’s Creating Clean Communities initiative has given out over 3,807 litter bags to help with over 37 community clean-up projects.
COMMUNITY MEAL PACKING EVENT

Fighting Hunger the United Way, October 2019
United Way Partnership Packs 18,518 Meals For Our Local Neighbors

Sponsored by

SULLIVAN TIRE AND AUTO SERVICE
OUR MISSION: We unite people, ideas and resources to improve the lives of people in Greater Plymouth County.

OUR VISION: Our efforts are instrumental in making Greater Plymouth County a safe, healthy and well-educated community in which people’s needs are met effectively, respectfully and compassionately.

Thank you for supporting your neighbors in need!

Geographic Breakdown of Individuals Served by United Way of Greater Plymouth County FY2019

Total Individuals Served Across Service Area: 33,295*

*Map does not include neighbors served with designated donations which were collected and allocated through our United Way workplace campaign efforts.
From July of 2019 through May of 2020, 450 families were served by The Family Center and received 1,217 services.

Programs:
• Parent Classes, Nurturing Fathers and Parenting Journey
• Educational Support
• Support Groups for Grandparents and Fathers
• Women in Recovery
• Arts, Culture, Sports and Recreational Programs
• Life Skills and Training

Drug Endangered Children's Initiative:
In our first year of this initiative, 30 families were referred to our Clinical Advocate for support.

The Family Center is located on 1367 Main Street in Brockton. We are open Monday through Friday and also offer hours on Saturdays.
143 volunteers worked to better our community at our September 12th Day of Caring.
Dear United Way Community:

We are living in unprecedented times. Our normal lives have been upended by a Pandemic that has produced uncertainty, fear and sorrow. Yet, as evidenced during other difficult times in our history, people have proven resilient, determined and compassionate for their neighbors and communities. As Campaign Chair, I have been blessed to see so many individuals and their companies come forth to help those in need. United Way’s team and its volunteers are undeterred in their focus to bring sustainable, lasting improvements in the lives of our neighbors and their families as my predecessor, Bill McCann eloquently stated.

Despite these past few months of upheaval, I am impressed and emboldened by the commitment of the United Way Board, its staff and a group of volunteers who continually put the campaign front and center. Their combined efforts helped us achieve remarkable results in the face of such uncertainty. I am so grateful for the work and contributions of our Chairman’s Advisory Committee and our Alexis de Tocqueville Chair, Chris Oddleifson. This is an amazing group of community oriented leaders who are committed along with our campaign volunteers to raising vital support for so many organizations.

It has been my pleasure to serve as your 2019-2020 United Way Campaign Chair. We face continued uncertainty but I am confident that our United Way community is well positioned to continue the great work!

Sincerely,

Scott Sanborn
2019/20 Campaign Chair, United Way of Greater Plymouth County
Executive Vice President – Commercial Lending
HarborOne Bank
COVID-19 REGIONAL RESPONSE FUND

THANK YOU FOR YOUR SUPPORT!
As of May 26, 2020

COMPANIES
Rockland Trust Charitable Foundation $20,000
3M Company $11,500
Bridgewater Savings Bank $5,500
Commonwealth of Massachusetts United Ways $3,333
Enterprise Holdings Foundation $3,000
Rexa, Inc. $2,500
Flexo Concepts $1,000
Rotary Club of Plymouth $1,000
Sharon & Crescent United Credit Union $1,000
Essex County Community Foundation (D&P Gleason Charitable Fund) $1,000
Imagine, Inc. In memory of Paul J. Sullivan Jr. $1,000
Cushman Insurance $500
Clandestine Kitchen, LLC $360
Shaws Supermarkets $250

INDIVIDUAL DONORS
Lois Alksninis
Heather Arrighi
Erica Augustine
Rhonda Campbell
David Cohen
John Costantino
Samuel Farrell
Sara Ferguson
Michael Foley
Cynthia Gauthier
Deborah Hanson
Ellen Hertzmark
Michael Jackman
Jason Jay
Joseph Kameese
Marie Kelly
Lily Krentzman
Daria Laboutina
Janet Long
Leo MacNeil
Michelle Melendy
Eileen & Al Morgan-Sanders
Jason Noodell
Anthony O’Brien
David Powers
Elaine Reiser
Richard Rowe
Al Sanders
Stephanie Santos
Cheryl Showstack
Lauren Webb
Individuals Total: $9,575

GRAND TOTAL: $61,018

RECIPIENT AGENCIES
Arc of Plymouth and Upper Cape Cod
Associates for Human Services
BAMSI
Beth Israel Deaconness Hospital-Plymouth
Boys & Girls Club of Marshfield
Brockton Area Arc
Brockton Day Nursery
Brockton Salvation Army
Cape Verdean Women United
Cardinal Cushing Centers
Catholic Charities South
Family & Community Resources
Father Bill’s & MainSpring
New England Village
Old Colony YMCA
Plymouth Salvation Army
Quincy College
Road to Responsibility
Signature Healthcare

PERSONAL PROTECTIVE EQUIPMENT & SANITATION SUPPLIES

BASIC NEEDS- FOOD, PERSONAL CARE ITEMS, HOUSING, SHELTER, UTILITIES

COVID-19 RESPONSE FUND
DONATE NOW TO HELP YOUR NEIGHBORS IN NEED
Workplace Giving Levels

Platinum $100,000+
- HarborOne Bank
- Rockland Trust
- UPS

Gold $50,000 - $99,999
- Enterprise Holdings
- Jackson & Irene Golden 1989 Charitable Trust

Silver $25,000 - $49,999
- National Grid
- Signature Healthcare

Bronze $10,000 - $24,999
- 3M Company
- Bank of America
- Bridgewater Savings Bank
- Canpro Investments
- Eastern Bank
- Eversource
- Rexa, Inc.
- Sharon & Crescent United Credit Union
- Shaws Supermarkets
- Stop & Shop Company
- Target Corporation
<table>
<thead>
<tr>
<th>Company Name</th>
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<tr>
<td>2nd Shift Provisions and Vending</td>
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<td>AccuRounds</td>
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<td>Atlantic Mechanical Contractors</td>
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<td>Beth Israel Deaconess Hospital-Plymouth</td>
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<td>Blue Cross Blue Shield</td>
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<td>Brockton Area Arc</td>
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<td>Brockton Area Multi-Services</td>
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<td>Brockton Day Nursery</td>
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<td>Brockton Neighborhood Health Center</td>
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<td>Brockton Public Schools</td>
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<td>Brockton Visiting Nurse Association</td>
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<td>Brown Brothers Harriman &amp; Co.</td>
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<td>Clandestine Kitchen LLC</td>
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<td>Delta Air Lines, Inc.</td>
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<td>Demoulas Super Markets, Inc.</td>
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<td>E.J. Prescott &amp; Company</td>
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<td>Eli Lilly and Company - Retirees</td>
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<td>Essex County Community Foundation</td>
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<td>Family and Community Resources Inc.</td>
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<td>Father Bill's and Mainspring</td>
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<td>Frederick H. Bedford Jr. and Margaret S. Bedford Charitable Foundation</td>
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<td>Good Samaritan Medical Center</td>
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<td>Hannaford Supermarkets</td>
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<td>Hanover Insurance</td>
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<td>Home Health and Child Care Services</td>
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<td>NextEra Energy</td>
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<td>North River Collaborative</td>
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<td>Old Colony YMCA</td>
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<td>O'Reilly Auto Parts</td>
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<td>Perdue Farms, Inc.</td>
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<td>Polar Beverages</td>
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<td>Quincy College</td>
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<td>Raising A Reader</td>
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<td>Raytheon Company</td>
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<td>Road to Responsibility, Inc.</td>
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<td>Rotary Club of Plymouth</td>
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<td>Santander Bank</td>
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<td>Sargento Foods, Inc.</td>
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<td>Setex Inc.</td>
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<td>Tech Etch Inc.</td>
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<td>The Covenant Church of Quincy</td>
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<td>United Way of Greater Plymouth County</td>
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<td>Victaulic Co. of America</td>
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<td>Wal-Mart Stores, Inc.</td>
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<td>WB Mason</td>
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<td>Webster Bank</td>
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<td>Wellington Management Company, LLP</td>
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<td>Wells Fargo</td>
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</tbody>
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Companies listed as of May 26, 2020
LEADERSHIP GIVERS

Alexis de Tocqueville Society

$10,000+

Jim and Diane Blake
Kim and Ellen Hollon
Christopher and Nancy Oddleifson

Platinum $5,000 - $9,999
Brian Tedeschi

Gold $2,500 - $4,999
Dennis & Theresa Carman
Gary Friedmann
Barbara Howard
Andrea Kershaw
Bill & Peggy Matteson
Scott & Nancy Sanborn
Edward H. Seksay
2 Anonymous Donors

Silver $1,000 - $2,499

Sare Arnold
Tom Banks
Joseph F. & Mary A. Casey
Mary Chetwynd
Christopher Collard
Maria Couture
Barbara Cowgill
John S. Davison
Shirley Donahue
John Doyle
Joseph Durham
Inez Friedman-Boyce & Ray Boyce
Wendy Fryefield
Christopher Gibbons
Bradley Goedken
Yriana Gonzalez Peguero

Robert Gustafson
John D. Hancock Jr.
Maria Harris
Ninoa Helai
Kevin Jones
Ronald Keane
Marie Kelly
Mr. & Mrs. Daniel Landers
Andrew Lynch
Jason MacDonald
Kelly Masefield
Peg McCarthy
Christine McGowan
Eileen Miskell
Mark Moreau
James Murphy

Jessica Nasca
Carla Nelson
William & Kathryn O’Malley
Kathryn Robson
Peter Dello Russo
Michael Sandoval
MJ Silva
Doug Smith
Jeffrey & Amy Smith Smith
Roberta M. Sousa
Jane & Richard Sullivan
Frank Tower
Robert Walker
Peggy Watts
Patricia Williams
11 Anonymous Donors

Donors listed as of May 26, 2020
BRONZE $500 - $999

Aric Ames
Alexander Angel
Palmina Arpino
Lisa Barry
Kathryn Bibinski
Cheryl Bilodeau
Beth Bredesen
Kevin Brower
Erik Brugnoli-Ensin
Donna Brunelli
Jonathan Bryan
Reginald Carter
Kim Cavanaugh
Joseph Chinzi
Daniel Chipman
Chris Cooper
Kayla Correia
Mark & Susan Daileader
Karen DelPrete
Ashley Depung
Marvin Derey
Stewart Dew
Francis Dillon
Jillian Doyle
Alvaro Duarte
Molly Dunbar
Eve Elliott
Arthur Fernandes
Thomas Fitzgibbon
Agualdo Fonseca
Nina Fortes
Norman Friedman
Helen Garvey
Jack Gates
Cindy Gillis
Noreen Gordon
Karen Gorski
Joseph Grispi
James Hanlon
Michael Hatch
Deb Hayes
Mike Hoeg
Constance Hundt
Quinton Hutton
Cathy Jean
Joseph Kameese
Kati Kelley
Daniel Kelley
Kashif Khan
Matthew Kotapski
Linda Lagarde
Rooby Lambert
Robert Landstein
Julie A. Lane
Mark Langone
Jeffrey Lattin
Daniel Lavalle
Mary Lentz
Ann Leurini
Kerri-Anne Logan
Rachel MacDonnell
Todd Maddock
Jeff Martucci
Vincent Marturano
Carole & Tom Martyn
Claudette Mathieu
Allison Mayer
Jacqueline Mayo
Patricia McNearney
Jessie McNulty
Patricia McNutt
Patricia Meaden
Rosa Medeiros
Charles Mohr
John Moran
Monique Morissette
Robert Mulligan
Susan Murphy
Gerry Nadeau
Donald Napp
Heather Nelson
Thomas Nowlan
Daniel O’Brien
John O’Connor
Chase Orava
Shelly Papadopoulos
Alexa Patnaude
Bernard Patnett
Debra Perry
Kathleen Pryor
Marion Reed
Shannon Reen
David Reilly
Lisa Rheault Sliney
Michele Rheuame
Jack Riley
Jodi Roberts
Suzanne Rossi
Lorenzo Samuel
Andrew Shelton
Tammy Silveira
Brian Smith
Susan Sousa
Brian Stephens
Tracy Stiers
Dr. Susan Taylor
David Tidwell
The Tryder Family
Mary Valachovic
Sherri Vallie
Timothy Varitimos
Thomas Venables
Larry Venezia
Danielle M. Warren
David Weng
Steven West
Heather Weydt
Thomas Whalen
Jennifer White
Gregory Wolfe
Lori & Matt Young
Hui Z. Yu
James & Rosemary Tuite
28 Anonymous Donors
Each year, our United Way relies on significant financial contributions from companies, foundations, and individuals in our community to support the life saving work of our community partners. In addition to financial resources, our allocation process also relies on our community’s “human” resources, our United Way volunteers.

This year we were fortunate to have forty-nine talented and insightful individuals volunteer for our twelve United Way Allocation Teams. The Allocations process is a demanding one requiring time and focus, but our volunteers responded to the task and found it rewarding. We had an incredible mix of returning and new panelists roll up their sleeves. We encourage others to join us in this significant effort, a living demonstration of the value and strength of the community.

Allocations are at the heart of the United Way mission. Volunteer teams critically review the written Requests for Proposals (including site visits for each initiative) and quantitatively score them based upon their perceived effectiveness and impact. Sixty initiatives were submitted this year with requests totaling $1,217,236.

Panelists’ scores are then passed along to the volunteer Community Impact Committee that has the formidable task of granting the allocable funds to as many agency initiatives as possible. The needs in our community are great, and as a result, the total dollars requested for all initiatives far exceeded the available funds.

Nonetheless, the disbursement process is handled as equitably as possible. Fifty-nine initiatives at thirty-two agencies were funded this year in our focus areas of health, education and financial stability.

Because we are still seeing a dramatic need for basic services, and because many of us have family members, friends and neighbors who are struggling, we ask that, if you are able, please continue to support our local United Way with your financial gifts and your equally valuable volunteer service.

Carole Martyn
Community Impact Chair
VP, Training and Development
HarborOne Bank
Alissa Alley  
Jocelyn Anderson  
Thomas Banks  
John Burke  
Mike Burrell  
Mike Butler  
Nick Colleran  
Barbara Cowgill  
Allan Crockett  
Shirley Donahue  
Janine Ducharme  
Cathy Duggan  
Kim Elliott  
Sheila Farragher  
Shawn Glidden  
Keith Graveline  
Jay Hamel  
Patrick Hamilton

Mary Harris  
Bill Holmes  
Jeremy Hunt  
Kati Kelley  
Julie Lane  
John Lapsley  
Kate Linden  
Laura Lombard  
Jeff Martucci  
Carole Martyn  
Jacqueline Mayo  
Jake Mazzola  
Tania Medeiros  
Jeff Mello  
Andrew Miller  
Roger Monty  
Rick Noll  
Peggy Page

Katie Paiva  
Mike Podgurski  
Kris Resendes  
Jack Riley  
Craig Robbins  
Kim Scharf  
Joanne Sheehan  
Cheryl Showstack  
Lenell Silva  
Dottie Slack  
Roberta Sousa  
Taylor Stanley  
Dave Talty  
Kym Turpin  
Ralph Valente  
Sherri Vallie  
Katherine Walker  
Tony Whelan  
Jennifer White  
Darlene Woo

THANKS
2019 - 2020 FUNDED PARTNERS

50 Initiatives from 28 Partner Agencies

American Credit Counseling Service, Inc.
American Red Cross of the Cape, Islands and & Southeast MA Chapter
Associates for Human Services
BAMSI
Boys & Girls Club of Marshfield
Boys & Girls Club of Metro South
Brockton Area Arc
Brockton Day Nursery
Brockton Visiting Nurse Association, Inc.
Catholic Charities South
Cotuit Center for the Arts/Cape Cod Collaborative Arts Network
Family & Community Resources
Father Bill’s & MainSpring

Health Imperatives
High Point Treatment Center
Home/Health and Child Care Services Inc.
Massasoit Community College
Old Colony Y
Quincy College
Raising A Reader Massachusetts
Road to Responsibility
Salvation Army of Brockton
School on Wheels
South Coastal Counties Legal Services, Inc.
South Shore Conservatory
The Arc of Plymouth & Upper Cape
The Brockton Education Foundation, Inc.
The Well, A Center for Hope & Healing
BOARD OF DIRECTORS

John Doyle, Chair
UPS

Heather Arrighi, Vice Chair
Brockton Public Schools

Joseph Kameese, Treasurer
American Bookkeeping Solutions

Attorney Andrew Lynch, Secretary
Lynch & Lynch

Joseph Cardinal
National Grid

Peter Dello Russo
Bridgewater Savings Bank

David Fisher
Signature Healthcare

Mary Fuhro
Good Samaritan Medical Center

Marie Kelly
Stonehill College

Mark Linde
Brockton Community Access

Carole Martyn
HarborOne Bank

Michael McCarthy
Eastern Bank

Margaret Page
Community Volunteer

Jim Smith
Rockland Trust

Dennis Carman, Ex-Officio Member
United Way

Beth Chambers, Ex-Officio Member
Catholic Charities

UWGPC Board in Action, November 2019
Audit/ Finance Committee
Joseph Kameese – Chair
David Fisher
Mark Moreau
Kevin White

Chairman’s Advisory Committee
Scott Sanborn – Chair
Christopher Oddleifson – Tocqueville Chair
Kim Hollon
Bill McCann
Peggy Page
Jim Smith

Community Impact Committee
Carole Martyn – Chair
Barbara Cowgill
Mark Moreau
Cheryl Showstack

Governance Committee
Peggy Page – Co-chair
Joe Kameese – Co-chair
Erich Briggs
Fran Dillon
William Matteson
Bill McCann

Marketing Committee
Andrew Lynch – Chair
Melissa Ellard
David Kindy
Amy Naples
Bob Nolet
Ralph Valente

Programs & Services Committee
Heather Arrighi – Chair
Sean Beasley
Janet Long
Patrick Nevins
Elaine Reiser
Cheryl Showstack
OUR STAFF

Dennis Carman, President & CEO
Cindy Gillis, Director of Finance
Darby Perkins, HR & Finance Assistant
Kim Allen, Director of Community Relations & Marketing
Connie Hundt, Director of Resource Development
Laura Murphy, Donor Engagement Specialist

The Family Center
Melinda Kneeland, Director of Community Connections
& The Family Center
Maria Brennan, Program Manager
Jen Cantwell, Drug Endangered Advocate
Lauren Connors, Community Resource Specialist
Makayla Glenn, Community Engagement Specialist
Alison Lopes, School Liaison
Claudia Cunha, Community Resource Specialist
Kati Mapa, Clinical Advocate

Cape Cod Neighborhood Support Coalition
Beverly Costa-Ciavola, Director
Sharon Dirac, Direct Care Associate

UWGPC

[UWGPC logo]
RESOURCES COMMITTED TO THE COMMUNITY FROM UNITED WAY CAMPAIGN & GOVERNMENT CONTRACTS

- Government Contracts: $783,420
- Mass211: $425,000
- Donor Designations: $15,000
- Community Impact - Allocations: $344,418
- Community Initiatives: $144,480

$15,000
AUDITOR’S REPORT

Independent Auditors’ Report

To the Board of Directors of
United Way of Greater Plymouth County, Inc.

We have audited the accompanying financial statements of United Way of Greater Plymouth County, Inc. (a nonprofit organization), the Agency, which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors’ Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Agency as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1(r) to the financial statements, the Agency has adopted ASU No. 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities. Our opinion is not modified with respect to that matter.

Report on Summarized Comparative Information

We have previously audited the Agency’s 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 24, 2018. The prior year summarized comparative information is not intended to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 23, 2019, on our consideration of the Agency’s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency’s internal control over financial reporting and compliance.

Kevin P. Martin, C.P.A.
BKR
Barnstable, Massachusetts
October 23, 2019
BUILDING A LEGACY OF GIVING

934 West Chestnut Street
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