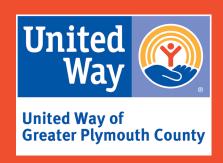


# **2018 Annual Report**

Setting A Bigger Table







A transferred for the control of the





Since its establishment in in 2014, United Way's Warmer Winters initiative has given out over **650** coats to children in need.

Since its start in 2007, our community has saved **\$2,072,871** in prescription costs.

Now in its fourth year, United Way's Creating Clean Communities initiative has given out over **3,725** garbage bags to help with over **35** community clean-up projects.

From July of 2017 through May of 2018, Mass 2-1-1 received **5,649** calls for help in greater Plymouth County.

Since launching in 2013, Volunteer SouthCoast has **5,401** users, **208** agencies registered and **303** opportunities.

## **LETTER FROM PRESIDENT & CHAIR**

Dear Friends,

Since 1922, United Way of Greater Plymouth County has practiced "partnerships" over partisanship, has concentrated on "collaboration" rather than completion, and has focused on "finding solutions" rather than finding fault. With the support of hundreds of local businesses and thousands of individual donors, our United Way has raised significant resources dedicated to meeting the needs of our most vulnerable neighbors: families, children and individuals who need financial stability, education and health services. Our mission "to unite people, resources and ideas to improve lives in greater Plymouth County" cannot be realized without you!

We truly hope that this year's theme for our 96th Annual Meeting & Campaign Celebration, "Setting a Bigger Table", will convey to you, our friends and supporters, a couple of life changing and life saving messages. First, we know that there are far too many children, women and men in our communities who are "starving" for basic amenities such as decent and affordable housing, accessible and affordable health care, and education and training to secure livable wage employment. We need to "feed" them by bringing more resources to the table. Second, the way to make sure that our neighbors who are hungry have enough life sustaining "food" is to continue to invite a greater number of compassionate servers to the table from diverse backgrounds who possess a wealth of experience and knowledge. We need both financial resources and human capital to improve the lives of our most vulnerable neighbors.

For those who have been long term, dedicated supporters of United Way of Greater Plymouth County, THANK YOU!!! For those who have not yet joined the wonderful legacy of supporting our United Way to improve the lives of all of those who live and work in greater Plymouth County, please think seriously about doing so. We need all of you if we are going to be successful in making a difference in our communities of southeastern Massachusetts.

Thank you for all you have done, for all you are doing, and for all that you will do for our United Way of Greater Plymouth County and for our community!

Respectfully,

John J. Doyle, Chair

**Board of Directors** 

President & CEO



# MISSION & VISION



e unite people, ideas and resources to improve the lives of people in Greater Plymouth County.



ur efforts are instrumental in making Greater Plymouth County a safe, healthy and well-educated community in which people's needs are met effectively, respectfully and compassionately.



## **BOARD OF DIRECTORS**

**John Doyle,** Chair UPS

Laurie Maker, Vice Chair

Moran Environmental Recovery

Stephen Hall, Immediate Past Chair

National Grid and Control Point, Retired

**Kevin White**, *Treasurer*BlumShapiro

Heather Arrighi, Secretary

**Brockton Public Schools** 

**Joseph Cardinal** 

**National Grid** 

Barbara E. Cowgill

**Rockland Trust Company** 

**Peter Dello Russo** 

**Bridgewater Savings Bank** 

**David Fisher** 

Signature Healthcare

Joe Kameese

American Bookkeeping Solutions

**Marie Kelly** 

Stonehill College

**David Kindy** 

Mark Johnston Associates

**Dr. Deniz Zeynep Leuenberger** 

Bridgewater State University

**Attorney Andrew Lynch** 

Lynch & Lynch

**Carole Martyn** 

HarborOne Bank

**Margaret Page** 

Community Volunteer

Dennis Carman, Ex-Officio Member

United Way of Greater Plymouth County

Beth Chambers, Ex-Officio Member

**Catholic Charities** 





# UNITED WAY STAFF

Dennis Carman, President & CEO
Cindy Gillis, Director of Finance
Darby Perkins, HR & Finance Assistant
Kim Allen, Director of Community Relations & Marketing
Connie Hundt, Director of Resource Development
Joe Travers, Resource Development Associate



# UWGPC'S COMMUNITY CONNECTIONS & FAMILY CENTER

LIVE UNITED

Community Connections

Melinda Kneeland, Executive Director

Family Center

Maria Brennan, Program Manager

Yanick Mathieu, Administrative Assistant

Alison Lopes, School Liaison

Claudia Cunha, Community Resource Specialist

Maryline Sakpo, Community Resource Specialist

Vivian Webster, Community Resource Specialist

Jensen Denoyes, Community Engagement Specialist

The Family Center is located on 1367 Main Street in Brockton, MA. It is open Monday through Friday and also offers hours on Saturdays.

From July of 2017 through May of 2018, **268** families were served by the Family Center with a total of **380** family members engaged in programs and services.









#### **Audit/Finance Committee**

Kevin White – Chair David Fisher Joseph Kameese Mark Moreau

#### **Campaign Cabinet**

John Doyle - Chair John Lapsley Andrew Kershaw Christopher Oddleifson

#### **Community Impact Committee**

Barbara Cowgill - Co-chair Patrick Hamilton - Co-chair Heather Arrighi Carole Martyn Mark Moreau Cheryl Showstack

#### **Governance Committee**

Peggy Page – Co-chair Joe Kameese - Co-chair Erich Briggs Fran Dillon William Matteson Bill McCann

#### **Marketing Committee**

David Kindy – Chairs Laurie Maker Ralph Valente

#### **Programs & Services Committee**

Heather Arrighi - Chair Sean Beasley Janet Long Patrick Nevins Elaine Reiser Cheryl Showstack



## **LETTER FROM** CAMPAIGN CHAIR



#### Dear Friends:

At one time or another each of us may be called upon to step outside our own personal or professional sphere of influence in order to put our skills, our knowledge and our experience to work for the greater good. Such was the case when I was asked to take on the role of Campaign Chair here at United Way of Greater Plymouth County. What a rewarding - and eye opening experience it has been.

For the past twelve months it has been my privilege to utilize whatever relevant skill sets I may have while serving as Campaign Chair at United Way of Greater Plymouth County - a truly outstanding organization that has committed itself to helping friends, neighbors and even loved ones for the past ninety-six years.

The lives of countless of thousands of individuals and families have been immensely improved during that time thanks to the tireless efforts of our local United Way and our extraordinary partner agencies. Of course, all the good we accomplish, and all the lives we work to enhance is the result of the overwhelming generosity of those local, regional and national businesses who open their doors to our United Way and allow us to run Employee Giving Campaigns, as well as compassionate individual donors from next door, from up the street, or from across town who support their neighbors in need with their own hard earned dollars.

As I step away from my role as Campaign Chair, I am inspired by what United Way of Greater Plymouth County, our supporters, and our partner agencies have accomplished by working together. At the same time I fully recognize that there will always be those who will struggle to overcome their own personal challenges. I remain encouraged, however, knowing there are kind hearted people who are willing to step outside their own personal sphere of influence to work for the greater good - through volunteering, through understanding, and through providing financial support to United Way. I am confident that will never change.

Respectfully,

John Doyle

Chair, United Way of Greater Plymouth County

Atlantic Division Manager, UPS



## **WORKPLACE CAMPAIGNS**

#### **Workplace Giving Levels**

Platinum \$100,000+
HarborOne Bank
Enterprise Holdings
Rockland Trust

#### Gold \$50,000 - \$99,999

Golden, Jackson & Irene 1989 Charitable Trust Ocean Spray Cranberries Inc. UPS

Silver \$25,000 - \$49,999
Entergy Nuclear Generation
National Grid

#### Bronze \$10,000 - \$24,999

Canpro Investments
Comcast
Crescent Credit Union
Eastern Bank
Eversource
Signature Healthcare- Brockton Hospital
Stop & Shop Company
Target Corporation
Travelers Insurance
YMCA Old Colony







## WORKPLACE CAMPAIGNS CONT'D



3M Company Accu-Rounds Inc. **Acushnet Company** Allan and Judith Sherman Fund

**American Airlines** 

American Credit Counseling

Service

AmeriHealth Caritas **Ameriprise Financial Anderson Corporation Arbella Insurance Group** Arc of Greater Plymouth, Inc.

AT&T

Bank of America

**Baynes Electric Supply Company** Beth Israel Deaconess Hospital-

**Plymouth** Bloomingdales

Blum Shapiro

Boys & Girls Club - Brockton Boys & Girls Club - Plymouth **Bridgewater Savings Bank Bridgewater State University** 

**Brockton Area Arc** 

**Brockton Area Multi-Services** 

**Brockton Area Workforce** 

**Investment Board Brockton Day Nursery** 

**Brockton Neighborhood Health** 

Center

**Brockton Public Schools Brockton Visiting Nurse** 

Association

Campbell Soup Company **Champion City Transit** Management, Inc. (BAT)

Citizens Bank City of Brockton

Clifton Larson Allen, Wealth

Advisors

Columbia Gas of Massachusetts COMECC/ Region 1- Action for

Boston

Concord Foods Inc.

**Control Point Technologies** 

**Costco Wholesale Corporation Cushman Insurance Dechert LLP** 

Delta Air Lines, Inc.

Demoulas Super Markets, Inc. E.J. Prescott & Company East Coast Truck & Trailer, Inc. **Exact Sciences Corporation** 

Family and Community Resources Inc.

Father Bill's and Mainspring

FedEx Services FM Global

Fuller Craft Museum Inc.

**General Dynamics** General Electric

Girl Scouts of Eastern Massachusetts

Give Back Foundation

Guardian Life Insurance Company of

America H & R Block

**Hannaford Supermarkets** 

Hanover Insurance

Harland Clarke Holdings Corp. Harvard Pilgrim Health Care, Inc.

**Health Imperatives** 

High Point Treatment Center, Inc. Home Health and Child Care Services, Housing Solutions for Southeastern MA

**IBM** Corporation

Instron

JC Penney Company, Inc. Johnson & Johnson Kellogg Company

**KPMG LLP** 

Liberty Mutual Inc

Lindt & Sprungli, USA Inc

Lowe's Corporate Lynch & Lynch **Macy and Company** Mayflower Council, Inc.,

Metro South Chamber of Commerce

Monro Muffler Brake & Service

Nationwide Enterprise

NextEra Energy Nordstrom

North River Collaborative

Ockers Company

Old Colony Planning Council One Stop Painting & Renovating,

O'Reilly Auto Parts Pacific Western Bank Partners for Youth with

Disabilities

Peoples United Bank

Plymouth Community Charitable

Foundation

**Principal Financial Group Putnam Investments** Raytheon Company Rotary Club of Plymouth

RTI International Santander Bank SignDesign Sirius Computer

South Coastal Counties Legal

Services

South Shore Bank Spectra Energy Corp. Stonehill College Synchrony Financial

**TACC** Target TD Bank

The Motorists Insurance Group

The Toro Company Thermo Fisher Scientific

**TIAA-CREF** Tiny & Sons Glass Town of Middleboro Town of Plymouth **United Health Group** 

United Way of Greater Plymouth

County

United Way Worldwide

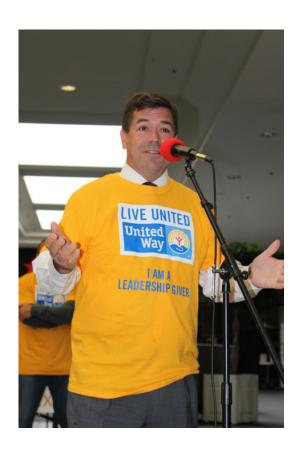
**US Bancorp** Verizon

Victaulic Co. of America Wal-Mart Stores. Inc.

**WB Mason** Wells Fargo Xerox

# LIVE UNITED LEADERSHIP GIVERS CONT'D





The following donors are leadership givers who have donated to the LIVE UNITED Fund to support their local community.

#### Toqueville Society \$10,000+

Kim and Ellen Hollon Chris and Nancy Oddleifson

#### **Community Trustees \$5,000 - \$9,999**

James Blake Brian Tedeschi

#### **Community Designers \$2,500 - \$4,999**

Dennis and Theresa Carman Bill and Peggy Matteson Edward H. Seksay One Anonymous Donor

#### **Community Builders \$1,000 - \$2,499**

Sare Arnold William Arnone Tom Banks Nichole Beauchesne Michael Belanger John Bennett **Heather Binev** Alan Brown **Timothy Cartland** Joseph F. and Mary A. Casey Mary Chetwynd **Christopher Collard** Maria Couture **Barbara Cowgill Kevin Crowley** John Davison Francis Dillon John Doyle **Dennis Esker** Maria Fasano **Christopher Gibbons** 

Jacqueline Guidroz RobertGustafson Steve & Eileen Hall John D. Hancock Jr. Ninoa Helai **Barbara Howard** Jeremy Hunt Andrea Kershaw Susan Laidlaw **Brian Lane** Andrew Lynch **Timothy Lynch** Jason MacDonald Jennifer Marino William McCann Peg McCarthy Kenneth McCarthy James McGoldrick Dana Miller Eileen Miskell

Mark Moreau

Jessica Nasca James Nelson Carolyn J. Normand Kevin O'Connell Margaret Page **Dorothy Pearson** J. Richard Rose, M.T., MS Peter Russo Linda H. Simmons Jeffrey and Amy Smith Roberta M Sousa Dennis Todisco Frank Tower **Timothy Varitimos** Nik Vasilakos Michele Wareham Margaret Watts **Kevin White** Patricia Williams 10 Anonymous Donors

# LIVE UNITED LEADERSHIP GIVERS CONT'D

#### Community Investors \$500 - \$999

Helen Aldoupolis **Edward Alfieri Alexander Angel** Heather Arrighi Katherine Banalewicz Michelle Banchi **Chris Baynes** Janelle Beckford-Palrick William Bissonnette Michele Bolton Emma Breau **Kevin Brower Timothy Brown** Ryan Brown Jonathan Bryan Patrick Buzzell Jeremiah Cahalane Joseph Cardinal Estelle M. Chaves John Clark Matthew Clifford Maria and Francis Colosi Cory Comeau **April Connolly Amanda Cook Christopher Cooper** Allen Cordeiro Susana Cunningham **Adam Cupples** Mark and Susan Daileader **Douglas Davis Rholyn Dayrit** Christopher DeCaro Michael Defazio Karen Delprete **Ashley Depung** Marvin Deree Elkin Dew Leo Donahue **Shirley Donahue** Sergio Dorego Jillian Doyle **David Drinkwater** 

Alvaro Duarte Jr.

Wayne Dunn **Brian Egan Quiana Emmons Scott Ewing** Joe and Paddy Favazza Laura Fontaine Jeffrey Forsberg Nina Fortes Tomecka Francis Pam and Mike Frey **Jack Gates** Cindy Gillis Ynana Gonzalez Tara Halev James Hanlon Alison Harris Anita Hart **Deb Hayes** Mike Hoeg Michael Hogan **Constance Hundt Ouinton Hutton** Kervins Jean Cathy Jean Kenneth Johnson Patricia Kelleher Kati Kellev Marie Kelly Kashif Khan Jonathan Ladas Linda Lagarde **Christopher Lake** Mr. and Mrs. Daniel Landers Julie A. Lane Mark Langone Mary Lentz Ann Leurini Matthew Linde Louis Liotta Amanda Litterio Kerri-Anne Logan Hannah Lolar

Rachel MacDonnell

Todd Maddock Willie March Vincent Marturano Carole and Tom Martyn Jacqueline Mayo Jessie McNulty Patricia McNutt **Donald Mead** Patricia Meaden Paul Meehan Jack Meehl Kerri Mooney Robert Mulligan Gerry Nadeau Patricia Natale Daniel O'Brien Robert O'Loughlin **Scott Oreilly** Susan O'Shea **Bernard Patnett** William Pelton Jonah Peters **Allison Pickering** Monique Plasse Mike Podaurski John Reed Lisa Rheault-Slinev Michele Rheaume Carl Ribeiro Joan Richards **Jack Riley** Jodi Roberts Jose Rocher **Brian Rogan** Liana Roman John Romancier Carl Roycroft Ryan Rudolph Michael Sandoval **David Sears Antoine Sharpe** Joan Shea **Andrew Shelton** 

**David Simmons** 

Jimmy Smith **Brian Smith** Kyle Smythe Anthony Spakoski John Spurr **Kurt Stephens Tracy Stiers** Jane & Richard Sullivan Michael Sullivan Leonard Tangishaka Dai Tran Joe and Leanne Travers Marianne Trevisani The Tryder Family Mary Valachovic Sherri Vallie Pat Vaz Larry Venezia John Ventura **Arthur Viana** Lisa Walsh **Todd Waxman** Steven West **Heather Weydt** Thomas Whalen Jennifer White Alan Wojtkonski **Gregory Wolfe** Wendy Zanellato 33 Anonymous Donors



# LIVE UNITED LEADERSHIP GIVERS CONT'D

LIVE UNITED

The following donors are leadership givers who designated their gifts through our United Way campaign to other 501(c)(3) nonprofit organizations.

Gerry Nadeau Michael Sandoval Arthur Viana









# LETTER FROM COMMUNITY IMPACT CO-CHAIRS

Though our United Way relies on significant financial contributions from companies and individuals in our community to support the life saving work of our community partners, our allocation process also relies on our community's "human" resources, our United Way volunteers.

This year we were fortunate to have fifty-two talented and astute individuals volunteer for our twelve United Way Allocations Teams. The Allocations process is a demanding one requiring time and focus, but our volunteers, both veterans and new panelists, responded to the task and found it rewarding. We encourage others to join us in this significant effort, a living demonstration of the value and strength of the community.

Allocations are at the heart of the United Way mission. Volunteer teams critically review the written Requests for Proposals (including site visits for each initiative) and quantitatively score them based upon their perceived effectiveness. Sixty initiatives were submitted this year with requests totaling \$1,238,736. Panelists' scores are then passed along to the volunteer Community Impact Committee that has the formidable task of granting the allocable funds to as many agency initiatives as possible. To no surprise in this challenging economy, the total dollars requested for all initiatives far exceeds the available funds. Nonetheless, the disbursement process is handled as equitably as possible. Fifty-nine initiatives at thirty-three agencies were funded this year in our focus areas of health, education and financial stability.

Because we are still seeing a dramatic need for basic services, and because many of us have family members, friends and neighbors who are struggling, we ask that, if you are able, please continue to support our local United Way with your financial gifts and your equally valuable volunteer service.

As Co-Chairs, on behalf of the Board of Directors and all the people we serve in the greater Plymouth County area, we would like to extend a heartfelt thank you to our dedicated Allocation Panelists.

Barbara Cowgill Co-Chair

Mailoua Congill

Patrick Hamilton Co-Chair

Potrick Hamilton



# **ALLOCATION PANELISTS**

Alissa Alley Heather Arrighi **Thomas Banks** Mike Blondin Jane Callahan Nick Colleran **Sandy Cormier** Barbara Cowgill **Erin Dempsey** Janine Ducharme Cathy Duggan Shaun Eddy Kim Elliot Jeffrey Esposti Dan Gardiner **Mary Harris Emily Hayes** Mike Healy Andrea Holleran

**Bill Holmes** 

Diana Jennings Kathy Johnson Kati Kelley **David Kindy** John Lapsley Jeff Martucci Carole Martyn Jacqueline Mayo Kelsey McCarthy Jamie McGarry Kristina McGill Tania Mederios Donna Moran Sara Morris **Lourdes Nieves** Peggy Page **Emily Perkins** Dan Picha Cindy Primo Kris Resendes

Cathy Resler Joanne Sheehan Cheryl Showstack Lenell Silva Laurie Silva **Dottie Slack** Roberta Sousa Mariko Sugimori **Daniel Suitor** Jonathan Tetrault Marilyn Thomson Tracey Todesco Cyndy Tonucci **Kym Turpin** Ralph Valente Sherri Vallie **Mary Waldron Jamal Weaver** Jennifer White Darlene Woo



#### 55 Initiatives at 30 Partner Agencies

American Credit Counseling Service

American Red Cross - Cape, Islands & Southeast Chapter

Associates for Human Services

**Brockton Area Multi Services** 

Boy Scouts of America, Mayflower Council

Boys & Girls Club of Brockton

Boys & Girls Club of Marshfield

Boys & Girls Club of Plymouth

**Bridgewater State University** 

**Brockton Area Arc** 

Brockton Area Opioid Abuse
Prevention Collaborative

**Brockton Day Nursery** 

**Brockton Visiting Nurse Association** 

Catholic Charities South

E.A.S.T. Youth Center

Family and Community Resources

Father Bill's & MainSpring

Fuller Craft Museum

Girl Scouts of Eastern MA

**Health Imperatives** 

Home/Health & Child Care Services

**New Again** 

Old Colony YMCA

Raising A Reader

Salvation Army, Brockton Corps

Salvation Army, Plymouth Corps

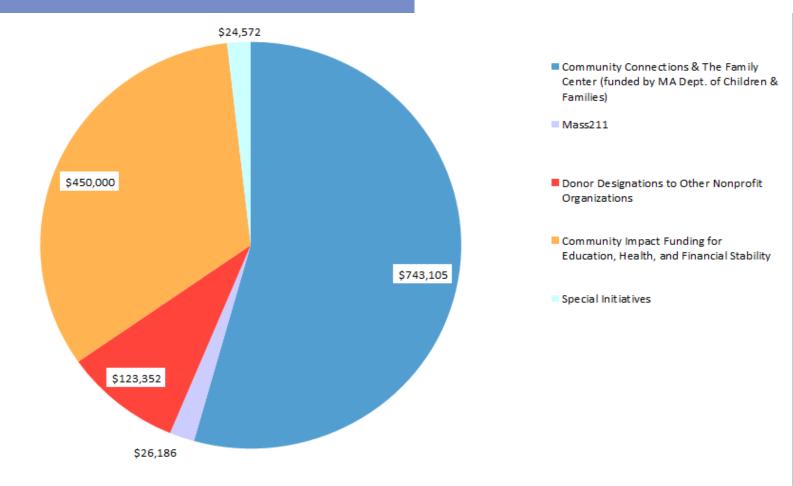
South Coastal Counties Legal Services

South Shore Resource & Advocacy Center

Camp Shriver at Stonehill College

The Bridge Center

# RESOURCES COMMITTED TO THE COMMUNITY FROM UNITED WAY CAMPAIGN & GOVERNMENT CONTRACTS







### MILLION DOLLAR CIRCLE

In appreciation of those individual companies and their employees who have surpassed

\$1,000,000.00

through their longstanding commitment to United Way of Greater Plymouth County!





































### AUDITOR'S REPORT

A complete audit of the United Way of Greater Plymouth County's financial statements is conducted annually by an external CPA firm. This Financial Report, along with the organization's IRS Form 990, are available upon request.



#### Kevin P. Martin & Associates, P.C.

ASSURANCE | TAX | RISK MANAGEMENT | IT ADVISORY

#### Independent Auditors' Report

To the Board of Directors of United Way of Greater Plymouth County, Inc.

We have audited the accompanying financial statements of United Way of Greater Plymouth County, Inc. (a nonprofit organization), (the Agency), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# AUDITOR'S REPORT CONT'D

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Agency as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

We have previously audited the Agency's 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 17, 2016. The prior year summarized comparative information is not intended to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 23, 2017, on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency's internal control over financial reporting and compliance.

Muin P. Martin & auto-P.C.

October 23, 2017



934 West Chestnut Street Brockton, MA 02301

Phone: 508.583.6306 Fax: 508.584.0240

134 Court Street, Suite 5 Plymouth, MA 02360 Phone: 508.747.6160 www.uwgpc.org









United Way of Greater Plymouth County